

# Cardiff Landlord Forum

## Tax Changes & Solutions for Buy-To-Let Investors

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# Changes To Property Taxation for Buy-To-Let Investors

## Restriction on Interest Relief

### Overview

- Deductions from rental profit for finance costs, such as mortgage interest, will be restricted for landlords from April 2017
- The restriction will apply to higher rate taxpayers letting residential properties and will be phased in over three years
- By 2020/21 all financing costs incurred by a landlord will be given as a basic rate tax deduction only
- For those affected, in most cases, tax liability likely to increase by 20% of finance costs

### Who's affected?

- All higher rate tax payers – those who own BTL property with a large mortgage will pay substantially more tax  
*“It is estimated that a higher rate tax payer whose mortgage interest is 75% or more of their rental income (net of expenses) will see **all profits wiped out by tax**”*
- Basic rate tax payers may also be impacted as the new rules can move them into higher rate tax bands

## Practical Examples

### HIGHER RATE TAX PAYER

|  | Current rules<br>(£) | New rules<br>(£)     |
|--|----------------------|----------------------|
| Net rents received (after other expenses)  | 50,000               | 50,000               |
| Less interest charges                      | (30,000)             | -                    |
| Taxable rental income                      | 20,000               | 50,000               |
| Tax @ 40%                                  | 8,000                | 20,000               |
| Less basic rate tax deduction for interest | -                    | (6,000)              |
| <b>Net Income Tax due</b>                  | <b><u>8,000</u></b>  | <b><u>14,000</u></b> |

With no change in property business cash flow, same rents same costs, the tax bill under the new rules would increase by £6,000

\* Assumes personal allowance and basic rate bands utilised by other sources of income

### BASIC RATE PROPERTY INVESTOR

|  | Current rules<br>(£) | New rules<br>(£)    |
|--|----------------------|---------------------|
| Net rents received (after other expenses)  | 75,000               | 75,000              |
| Less interest charges                      | (50,000)             | -                   |
| Less personal allowance                    | (11,000)             | (11,000)            |
| Taxable income                             | 14,000               | 64,000              |
| Tax @ 20%                                  | 2,800                | 6,400               |
| Tax @ 40%                                  | -                    | 12,800              |
| <b>Income Tax due</b>                      | <b>2,800</b>         | <b>19,200</b>       |
| Less basic rate tax deduction for interest | -                    | (10,000)            |
| <b>Net Income Tax due</b>                  | <b><u>2,800</u></b>  | <b><u>9,200</u></b> |

With no change in property business cash flow, same rents same costs, the tax bill under the new rules would increase by £6,400

## Implications

- Reduced profits for BTL investors due to higher tax charges
- Potential loss of personal allowances
- Higher income Child Benefit charge may apply (taxable income over £50k)
- Increased income for Tax Credits calculations
- Mortgage lending criteria for BTL adversely affected – mortgage cover up to 145%!
- Future changes to mortgage interest rates would have significant impact on BTL investors
- Long term likely to push up rents or force BTL investors to sell

## Wear & tear allowance abolished

### Overview

- From 1 April 2016 a tax deduction of 10% of rental income for property let fully furnished will no longer be available
- Generous tax deduction - given regardless of expenditure incurred
- Tax relief now given for actual cost of replacement furniture only
- Tax deduction is restricted to original cost of furniture replaced – no tax deduction for improvements

### Who's affected?

- Owners of let furnished property adversely affected e.g. Student accommodation or HMOs
- Partly furnished property owners will now benefit from tax deduction for replacing furniture

### Impact

- Higher tax bills for owners of furnished accommodation
- Requirement for landlords to keep additional records
- Unlikely to affect existing supply of furnished property or future supplies of HMOs / Student lets
- Could furnished property attract higher rents?



### Practical Tip

***If furnishing a newly acquired property, consider replacing furniture in existing BTL and using old furniture in new property. A tax deduction would be allowed for the new furniture as it is replacing existing furniture***

## Stamp Duty Land Tax (SDLT) - Higher rates for purchasing additional properties

### Overview

- Higher rates of stamp duty land tax (SDLT) apply to purchases of additional residential properties from 1 April 2016
- The higher rate is **3%** above the standard rates of SDLT
- Does not apply to purchases of additional properties under £40k (rules to prevent abuse of this exemption)
- Aim to discourage BTL investment??

### Who's affected?

- Anyone who purchases a residential property in addition to their main residence is liable for the surcharge even if the property is not let out.
- Additional charge also applies to companies
- Exemptions for replacement of own home

### Implications

- BTL investment less affordable and distinctly less attractive for potential investors
- Increase supply of houses but reduce supply of rental properties....push up rents? / lower house prices?
- More expensive for parents to help children on to property ladder

## SDLT soon to be LTT in Wales

- A bill was introduced to the National Assembly for Wales on Monday 12 September to replace SDLT in Wales with Land Transaction Tax (LTT)
- The new scheme will be introduced from April 2018 and will be broadly the same as SDLT
- New rates are likely to be announced closer to April 2018
- 3% charge for additional residential properties is under consultation for LTT

## Capital Gains Tax (CGT)

*Note: CGT is charged rather than income tax on disposal of investments*

- Capital gains tax (CGT) rates will decrease from 28% to 20% for higher rate taxpayers and from 18% to 10% for basic rate taxpayers from 1 April 2016
- **Excludes disposals of additional residential properties**, which will continue to be chargeable at current CGT rates 18% or 28%
- Own homes unaffected – continue to get Private Residence Relief (PPR)
- No increase in Annual CGT Allowance £11,100
- In the 2015 Autumn Statement, the Government announced plans to reduce the payment window for CGT in respect of gains on residential property **to 30 days**
- Currently, tax is payable by 31 January after the end of the tax year in which the sale took place – allowing a window of up to 22 months
- The Government is still consulting on the proposal, but the changes are expected to take place from April 2019

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# Solutions

## What can you do to limit the tax implications of the new rules?

### Minimise debt on residential property lets

- Sell property to reduce mortgage interest payments and retain higher percentage of rental profits
- Reorganise portfolio finances to maximise commercial property debt v residential debt

### Diversify Portfolio

- Consider purchasing commercial properties or holiday lets (no interest restriction)

### Transfer beneficial ownership of jointly held property

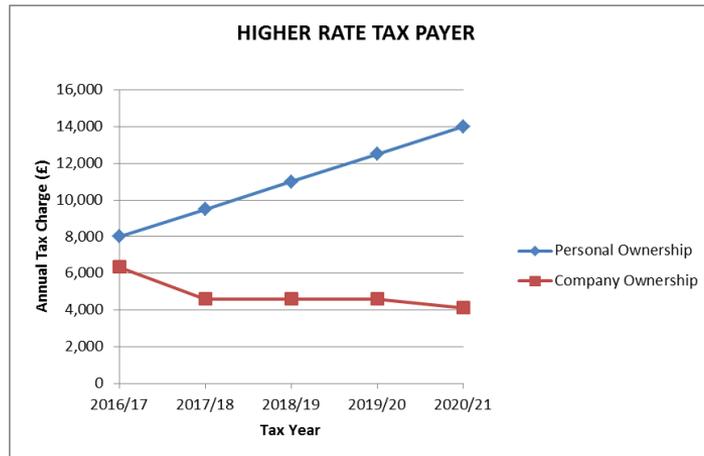
- Where property is owned jointly it may be possible to change the split of income or gains between owners
- Change from 50/50 to 70/30 or 99/1 (*CGT may be applicable*)
- Effective tax planning for husband and wife property ownership

### Maximise allowable tax deductions

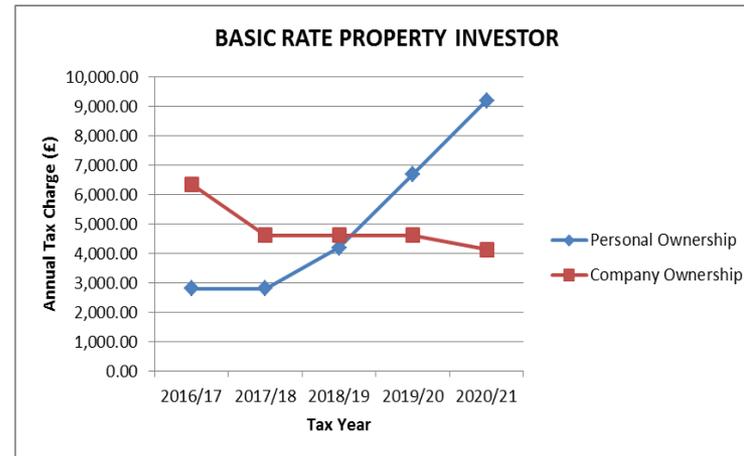
- Ensure that you have included all allowable property letting expenses e.g. repairs, travel, use of home as office etc

## Incorporation

- Many BTL owners are transferring their property portfolios to a Limited company
- Companies are not affected by interest relief restrictions
- Corporation tax rates as low as **17%** by 2020 (*Currently 20%, 19% from 1 April 2017*)
- Significant annual tax savings achievable



- ✓ Annual saving **£10k** by 2020 – All profits reinvested
- ✓ Annual saving **£5k** by 2020 – All profits extracted



- ✓ Annual saving up to **£5k** by 2020 – All profits reinvested
- x Tax neutral by 2020 – All profits extracted

### Notes

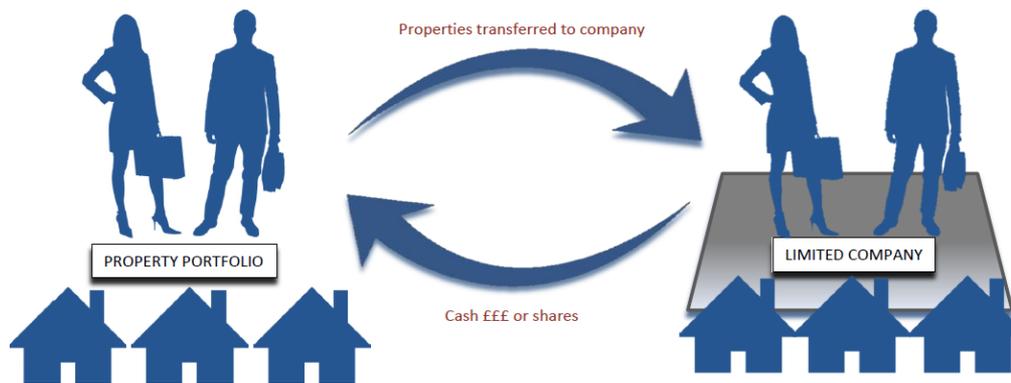
- Includes an estimate of year 1 incorporation costs
- Assumes finance costs the same in company and personal ownership
- Assumes no changes to personal tax rates and allowances

## Incorporation – Who would benefit?

- Higher rate tax payers
- BR tax payers with a highly geared residential portfolio
- BR tax payers investing for the future - 'Personal money box'

## Incorporation - How does it work?

- Property is affectively sold to a new or existing Company owned by the investor
- The price paid by the Company for the properties is deemed to be **market value**
- BTL investor receives cash or shares in consideration for the properties



**\*\*\*Warning\*\*\*** Incorporation may give rise to SDLT or CGT tax charges

## Capital Gains Tax implications?

- Capital Gains Tax is payable on the difference between the purchase price (including improvement costs) and the open market value at the date of transfer to a connected company
- Properties that have risen considerably in value would result in significant additional tax charges
- Tax payable on gains at 18% or 28% (first £11,100 exempt)
- In most cases, no cash is actually received to pay the tax due

## Incorporation relief

- Incorporation relief may be claimed to hold over any charges to CGT
- To qualify for incorporation relief, all the assets of a 'business' are transferred to a company wholly or partly in exchange for shares issued in the company
- Gains on the property are transferred to the shares when (if ever) they are sold
- Incorporation relief not always the most tax efficient route, particularly for property investors with minor growth in the value of a portfolio



**Practical Tip – Where equity in a portfolio is greater than the capital gain a tax planning opportunity exists. It is possible to reorganise finances prior to incorporation to create a loan owed to the shareholders. The loan may then be withdrawn from profits in the company tax free.**

## What is a property business?

- An ordinary property investment business is not a trade for tax purposes
- Passive investment v investment business?
- Where sufficient additional activities are undertaken on a regular basis that can be distinguished from what a normal property investor would do, a property business will exist (actively manage the investments)
- Case of Elisabeth Moyne Ramsay TC61871 gives a clear indication of what level of activities the Courts regard as sufficient to constitute a business

## Key indicators of a property business

- Active participation in the operation of the property lettings
- Several properties or rental units in the business portfolio (Mrs Ramsay only 1 x HMO)
- Spend on average 20 hours per week working in the business e.g. arranging new tenancies, repairs/maintenance, maintaining business records, debt management, identifying and negotiating new acquisitions, keeping up to date with industry compliance etc
- Obtain advanced clearance from HMRC

## Stamp Duty Land Tax implications?

- SDLT is payable on the market value of property portfolio at the date of transfer to the company
- Additional 3% surcharge payable if more than one property transferred
- Can trigger significant SDLT tax charges which may be prohibitive
- *Multiple dwellings* relief available for transfers of 6 or more properties
- Partnerships may be able to achieve incorporation without a SDLT charge

## Multiple Dwellings Relief (MDR)

- Where 2 or more residential properties are transferred in one transaction (or linked transactions), MDR is available
- MDR works by calculating the SDLT on each property by reference to the average price of all the properties  
**(additional 3% charge still applies)**
- Where 6 or more properties are transferred in one transaction (or linked transactions), option to apply commercial property SDLT rates to total value of properties
- Upfront cost for long term tax benefit?

## Partnerships

- There are provisions in tax law that allow partners in a partnership to transfer property to a connected company without an SDLT charge
- To obtain relief in full from SDLT, a **property business partnership** must exist

## What is a property business partnership?

- A partnership is defined as “The relationship which subsists between persons carrying on a business in common with a view of profit”
- For there to be a partnership there must be a *‘business’*
- Merely holding property jointly or receiving a share of income does not constitute a partnership
- Obtain advance clearance from HMRC

## Advantages & Disadvantages of Incorporating a Property Business

| COMPANY OWNERSHIP  | PERSONAL OWNERSHIP                                      |
|--|---|
| Corporation tax rates as low as 17% from 2020  | Income tax rates 20% to 45%                             |
| CGT paid at corporation tax rates  | CGT paid at 18% to 28%                                  |
| Payment of CGT could be up to 21 months after sale   | Expected 30 day deadline to be introduced               |
| No interest relief restrictions  | Interest relief restrictions for higher rate tax payers |
| Additional tax on extraction of profits to shareholders  |   |
| Reinvested profits not subject to additional tax - could be used to make other tax efficient investments | All profits taxed even if reinvested                    |
| No IHT relief for Investment Companies   | No IHT relief   |
| Flexibility to pass on ownership to family members   |   |
| Additional administration and accountancy costs in running a company                                     | Minimal administration and accountancy costs            |
| Finance costs may be more expensive in company structure   | Retain existing finance deals                           |
| Upfront costs to incorporate   |   |
| Limited liability  | Unlimited liability                                     |

*Each tax payers personal circumstances are different - seek professional advice to ascertain the right structure for holding your investment properties (act now while reliefs are available)*

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